



TLE Foundation

Bajaj Finserv – General Insurance Program

Type

Certificate Program

Mode

Campus

Duration

22 Days

Total fees

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TLE Foundation

TeamLease EdTech Foundation is a Section 8, FCRA-registered not-for-profit organization focused on enhancing youth employability through education, skill development, and work-linked learning pathways. The Foundation works towards bridging the gap between academic learning and industry requirements by creating accessible, outcome-driven opportunities. Through collaborations with institutions, organizations, and industry partners, it enables individuals to build relevant skills and achieve sustainable career growth. Its initiatives focus on empowering youth, promoting inclusive learning, and preparing a future-ready workforce.

Bajaj Finserv - General Insurance Program

Highlights

- ◆ Free-of-cost CSR initiative aimed at enhancing employability in the BFSI sector.
- ◆ Comprehensive 22-day training program with 120+ hours of learning.
- ◆ Covers BFSI fundamentals, general insurance products, processes, systems, and sales practices.
- ◆ Includes experiential activities, simulations, and real-time business scenarios.
- ◆ Provides 3-day On-the-Job Training (OJT) for practical industry exposure.
- ◆ Includes assessments to evaluate learner progress and career readiness.

Learning outcomes

- ◆ Understand the fundamentals of the BFSI sector and the general insurance ecosystem.
- ◆ Gain knowledge of various insurance products, policy structures, processes, and operational systems.
- ◆ Develop skills in customer engagement, sales processes, and relationship management.
- ◆ Learn to handle real-world insurance scenarios through simulations and experiential activities.
- ◆ Build workplace readiness through practical exposure and On-the-Job Training (OJT).
- ◆ Enhance communication, problem-solving, and professional skills required for insurance roles.

Eligibility Criteria

A graduate in any domain.

Curriculum Overview

Industry Foundation (4 subjects)

- ◆ BFSI & Insurance Overview
 - ◆ Career Orientation
 - ◆ Professional Skills
 - ◆ Pre-Assessment
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BFSI Essentials (4 subjects)

- ◆ BFSI Fundamentals
 - ◆ Industry Landscape
 - ◆ Communication Skills
 - ◆ Customer Engagement & Sales Basics
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Insurance Skills Training (5 subjects)

- ◆ Insurance Products
- ◆ Policy Processes
- ◆ Systems
- ◆ Sales Process
- ◆ Customer Handling & Simulations



Curriculum Overview (continued)

Practical Learning & OJT (3 subjects)

- ◆ Sales Activities
 - ◆ Real-Time Scenarios & Workplace Exposure
 - ◆ Role Plays
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Final Assessment (1 subject)

- ◆ Knowledge Assessment & Skill Evaluation