



Bajaj Finserv – Housing Finance Program

Type

Certificate Program

Mode

Campus

Duration

23 Days

Total fees

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TLE Foundation

TeamLease EdTech Foundation is a Section 8, FCRA-registered not-for-profit organization focused on enhancing youth employability through education, skill development, and work-linked learning pathways. The Foundation works towards bridging the gap between academic learning and industry requirements by creating accessible, outcome-driven opportunities. Through collaborations with institutions, organizations, and industry partners, it enables individuals to build relevant skills and achieve sustainable career growth. Its initiatives focus on empowering youth, promoting inclusive learning, and preparing a future-ready workforce.

Bajaj Finserv - Housing Finance Program

Highlights

- ◆ Free-of-cost CSR initiative focused on creating employment opportunities in BFSI.
- ◆ Comprehensive 23-day training program with 120+ hours of learning.
- ◆ Covers BFSI fundamentals, housing finance products, processes, systems, and sales.
- ◆ Includes experiential learning through simulations and real-time scenarios.
- ◆ Provides 3-day On-the-Job Training (OJT) for practical workplace exposure.
- ◆ Assessment-based learning approach to measure learner progress and readiness.

Learning outcomes

- ◆ Understand the fundamentals of the BFSI sector and the housing finance ecosystem.
- ◆ Gain knowledge of housing finance products, loan processes, systems, and customer journeys.
- ◆ Develop skills in customer interaction, sales processes, and relationship management.
- ◆ Apply concepts through simulations, practical activities, and real-time business scenarios.
- ◆ Build operational understanding through On-the-Job Training (OJT) and industry exposure.
- ◆ Enhance communication, analytical thinking, and professional skills required for roles in housing finance.

Eligibility Criteria

A graduate in any domain.

Curriculum Overview

Industry Foundation (4 subjects)

- ◆ BFSI & Housing Finance Overview
 - ◆ Career Orientation
 - ◆ Professional Skills
 - ◆ Pre-Assessment
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BFSI Essentials (3 subjects)

- ◆ BFSI Fundamentals
 - ◆ Lending Basics
 - ◆ Communication Skills & Customer Engagement
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Housing Finance Skills Training (5 subjects)

- ◆ Housing Finance Products
- ◆ Loan Processes
- ◆ Documentation
- ◆ Credit Basics
- ◆ Sales Process & Simulations



Curriculum Overview (continued)

Practical Learning & OJT (3 subjects)

- ◆ Customer Interaction
 - ◆ Sales Activities
 - ◆ Real-Time Scenarios & Workplace Exposure
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Final Assessment (1 subject)

- ◆ Knowledge Assessment & Skill Evaluation