



Indian Institute of Technology Delhi
(IIT Delhi)

Executive Programme for Chief of Staff

Type

Executive Program

Mode

Online

Duration

7 Months

Total fees

₹ 150,000

Indian Institute of Technology Delhi (IIT Delhi)

Established in 1961 as an Institute of National Importance, the Indian Institute of Technology Delhi (IIT Delhi) is one of India's premier institutions for engineering, technology and research. Renowned for its academic excellence, innovation and global collaborations, the institute fosters interdisciplinary learning and industry-driven research. IIT Delhi is committed to developing future-ready professionals and leaders capable of driving technological advancement and societal impact.

Executive Programme for Chief of Staff

Highlights

- ◆ Earn an IIT Delhi, CEP e-Certificate upon successful completion of the programme.
- ◆ Benefit from the academic expertise and research-driven insights of experienced faculty from the Department of Management Studies, IIT Delhi.
- ◆ Develop the strategic, analytical, financial, and communication skills required to effectively support senior leadership and drive organisational priorities.
- ◆ Gain insights into the evolving role of AI and digital transformation in strategy, innovation, and organisational leadership to stay ahead in a rapidly changing business environment.

Learning outcomes

- ◆ Apply strategic frameworks to analyse business challenges, evaluate opportunities, and support executive decision-making.
- ◆ Interpret financial information and apply financial insights to budgeting, risk assessment, and strategic planning.
- ◆ Leverage innovation, digital transformation, and AI-enabled strategies to contribute to organisational growth and long-term resilience.
- ◆ Translate organisational priorities into structured initiatives while enabling cross-functional collaboration and organisational alignment.
- ◆ Communicate effectively with senior leadership, manage stakeholders, and drive organisational initiatives without formal authority.

Eligibility Criteria

Graduates (10+2+3) / Diploma holders from any recognized university in any discipline

Curriculum Overview

Module I: Strategic Foundations for the Chief of Staff (2 subjects)

- ♦ Strategic Management For Executive Offices
 - ♦ Translating Vision Into Strategic Priorities
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Module II: Strategic Analysis, Foresight & Organizational Intelligence (6 subjects)

- ♦ Strategic Intelligence
 - ♦ Competitive Intelligence & Scenario Planning
 - ♦ Organizational Learning & Executive Decision Support
 - ♦ Capability Assessment
 - ♦ External Environment Analysis
 - ♦ Dynamic Capabilities & Resource Orchestration
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Module III: Strategy Execution & Organizational Alignment (4 subjects)

- ♦ Strategy Formulation And Prioritization
- ♦ Strategic PMOs & Enterprise Alignment
- ♦ Strategy Execution Through OKRs
- ♦ Leading Strategic Change & Transformation



Curriculum Overview (continued)

Module IV: Innovation, Collaboration & Growth Strategy (4 subjects)

- ♦ Strategic Innovation For Business Growth
 - ♦ Strategic Partnerships
 - ♦ Design Thinking For Strategic Problem Solving
 - ♦ Ecosystems & Stakeholder Management
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Module V: Financial Intelligence for Strategic Operators (7 subjects)

- ♦ Understanding Financial Statements (P&L
 - ♦ Capital Allocation Under Uncertainty
 - ♦ Balance Sheet
 - ♦ Budgeting
 - ♦ Cash Flow)
 - ♦ Forecasting And Profitability Drivers
 - ♦ Using Financial Data For Strategic Decision-Making
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Module VI: Four Pillars of Enterprise Risk (6 subjects)

- ♦ Four Pillars Of Enterprise Risk (Market
- ♦ Liquidity)
- ♦ Credit
- ♦ ERM Frameworks & Risk Culture
- ♦ Operation
- ♦ Corporate Governance & Board-Level Risk Oversight



Curriculum Overview (continued)

Module VII: Strategic Leadership & Decision-Making (6 subjects)

- ♦ Strategic Performance Management
 - ♦ Executive Dashboards & Governance
 - ♦ Leading Through Complexity & Uncertainty
 - ♦ Executive Communication
 - ♦ Strategic Storytelling & Board Briefing
 - ♦ Leading Strategic Initiatives Through Influence Without Authority
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Module VIII: AI, Digital Transformation & Future-Ready Organizations (3 subjects)

- ♦ Digital Strategy & Knowledge Management
 - ♦ AI
 - ♦ Digital Transformation & The Future Of Strategic Management
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Module IX: Fundraising & Investor Relations (2 subjects)

- ♦ Overview Of Venture Capital And Private Equity Ecosystem
- ♦ Fundraising Lifecycle: Preparation To Closure



Curriculum Overview (continued)

Module X: Integrated Multi-Disciplinary Case Studies and Capstone Project (7 subjects)

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|------------------------------------|---|
| ◆ Case Studies | ◆ Capstone Project |
| ◆ Primary And Secondary Markets | ◆ Strategy Formulation & Recommendation Development |
| ◆ Inclusive Innovation & Society | ◆ Capstone Presentations Day 1 & 2 |
| ◆ Risk & Strategic Decision-Making | |

Fee Structure

Fee heads	Amount
Program Fee	₹ 150,000
Total	₹ 150,000