



Indian Institute of Management
Sambalpur (IIM Sambalpur)

AACSB

MBA For Working Professionals

Type

Executive Program

Mode

Campus

Duration

2 Years

Total fees

₹ 1,260,000

Indian Institute of Management Sambalpur (IIM Sambalpur)

Indian Institute of Management Sambalpur is an Institute of National Importance established by the Government of India in 2015. Recognised for its innovative pedagogy and entrepreneurial approach, the institute is built on the pillars of Innovation, Integrity and Inclusiveness. IIM Sambalpur is committed to developing responsible, globally competent and future-ready leaders through industry-relevant management education and research.

MBA For Working Professionals

Highlights

- ◆ Gain a comprehensive management education experience leading to an MBA degree from IIM Sambalpur.
- ◆ Learn through case discussions, projects, simulations, assignments, presentations and interactive classroom activities.
- ◆ Distinguished IIM Sambalpur faculty and guest professors from leading Indian and international business schools are those you will learn from.
- ◆ Interact with CXOs and senior executives from leading organisations to understand real-world leadership challenges and strategic decision-making.
- ◆ Enhance your professional profile through specialised certifications and industry-oriented learning opportunities.
- ◆ Choose elective in areas that are aligned with your career and professional goals.

Learning outcomes

- ◆ Develop the confidence and capabilities to lead teams, functions, and organisations effectively in high-stakes business environments.
- ◆ Cultivate a growth-focused entrepreneurial mindset to identify opportunities, foster innovation, and create sustainable long-term value.
- ◆ Develop a deeper understanding of global markets, cross-border business practices, and diverse perspectives in international management.
- ◆ Use established frameworks and analytical tools to navigate complex, real-world business challenges and make informed decisions with impact.
- ◆ Build the capabilities to lead digital transformation initiatives and harness emerging technologies to strengthen and future-proof businesses.

Eligibility Criteria

Candidates should hold a bachelor's degree or an equivalent qualification in any discipline, with at least 50% marks or an equivalent grade.

Candidates must also have completed at least three years of full-time managerial or professional experience after earning their bachelor's degree, as of the application deadline.

The programme is open to all nationalities.

Seats are reserved for SC/ST/OBC/PWD/EWS candidates as per Government of India rules.

Curriculum Overview

Semester I (6 subjects)

- | | |
|---------------------------|---------------------------------|
| ◆ Corporate Communication | ◆ Business Economics |
| ◆ Marketing Management I | ◆ Managerial Statistics |
| ◆ Financial Reporting | ◆ Management Information System |

Semester II (6 subjects)

- | | |
|----------------------------|-----------------------------|
| ◆ Organisational Behaviour | ◆ Corporate Finance |
| ◆ Marketing Management II | ◆ Data Science for Business |
| ◆ Operations Research | ◆ Business Research Methods |



Curriculum Overview (continued)

Semester III (5 subjects)

- ◆ Human Resource Management
- ◆ Strategic Management
- ◆ Operations Management
- ◆ Business Governance & Sustainability
- ◆ Entrepreneurship

Semester IV: Core Electives (Unique Specialisations) + Core Functional Electives (12 subjects)

- ◆ Unique Specialisations:
- ◆ AI/ML/Data Science
- ◆ Product Management
- ◆ Entrepreneurial Innovation
- ◆ Sustainability
- ◆ Functional Specialisations:
- ◆ General Management & Public Policy and Economics/Strategy
- ◆ Finance & Accounting
- ◆ Operations Management
- ◆ Information System Management
- ◆ Organisational Behaviour & Human Resources
- ◆ Marketing

Semester V (2 subjects)

- ◆ CEO Immersion
- ◆ Risk Management Course – A Contemporary Elective Course From the Strategy Area



Curriculum Overview (continued)

Semester VI: Mini-Dissertation (9 subjects)

- ◆ To Assess Students' Understanding of Their Chosen Domain and Research Methods
- ◆ Mini-Dissertation in the Second Year
- ◆ Research Project Presented as a Manuscript or Written Report
- ◆ Objectives
- ◆ Problem Statement
- ◆ Research Methodology
- ◆ Argumentation
- ◆ Findings
- ◆ Implications

Fee Structure

Fee heads	Year 1	Year 2	Total
On or before the start date of Term 1	₹ 200,000	—	₹ 200,000
On or before the start date of Term 2	₹ 200,000	—	₹ 200,000
On or before the start date of Term 3	₹ 200,000	—	₹ 200,000
On or before the start date of Term 4	—	₹ 200,000	₹ 200,000
On or before the start date of Term 5	—	₹ 200,000	₹ 200,000
On or before the start date of Term 6	—	₹ 200,000	₹ 200,000
Offer Acceptance Fee	₹ 50,000	—	₹ 50,000
Alumni Fee	₹ 10,000	—	₹ 10,000
Total	₹ 660,000	₹ 600,000	₹ 1,260,000